Redondo Beach Business Leaders Meet with Officials in Sacramento

Redondo Beach business leaders joined a delegation of South Bay leaders in Sacramento for a legislative briefing from California Chamber, meetings with our local state legislators and The Sacramento Host breakfast. During meetings with South Bay State Representatives we expressed the importance of the LAAFB to our region and how their continued support is critical. We also discussed the Delta Water project, our twin ports and transportation funding in the South Bay. Business leaders also vented their outrage at the manner in which the minimum wage bill was rushed through in a matter of days without input from business.

The CalChamber event agenda included straight talk from CalChamber President & CEO Allan Zaremberg about the many initiatives that will be jostling for voters’ attention in California.

Presenting the insiders’ view on California policies and politics were John Myers, Sacramento bureau chief for the Los Angeles Times, and Juliet Williams, correspondent for the Associated Press.

The special guest luncheon speaker was national pollster and strategic consultant Dave Sackett, founding partner of The Tarrance Group. Mr. Sackett shared national polling statistic and was met with wide-ranging questions from the audience.

Following lunch, CalChamber policy advocates Jennifer Barrera and Anthony Samson provided updates on the status of major policy issues and were met with a number of questions about the minimum wage hike discussing how it happened.

In my opinion the Sacramento Host Breakfast the following morning was the most interesting. Governor Brown Jr. and Sacramento Major Kevin Johnson shared their perspectives on several state issues.

GOVERNOR JERRY BROWN

Governor Brown concentrated much of his speech on the state’s economy, and its boom and bust cycle. The business cycle zig zags, he said, with recessions following recoveries…up and down it goes. Since World War II, California has experienced 10 recoveries, with the longest lasting 10 years.

The governor brandished his ongoing support for California’s rainy-day fund, which sets aside tax dollars into a reserve to prepare for the next

Continued on pg. 8 “SACRAMENTO”
Redondo Beach Waterfront
Filled with Possibilities

Anyone who has been involved in the Redondo Beach Chamber of Commerce for the past three years knows that the Waterfront Revitalization has been the top priority of the Chamber each year. As we continue to look at all the benefits of this project, it is important to point out the truth about the project.

The Waterfront Revitalization will be a major economic generator. According to a study by the cities consultants, this $250 million investment will create more than 2500 jobs in addition to over $3 million in annual tax revenue for the City of Redondo Beach. $70 million of the total investment goes towards the much needed upgrade of the disintegrating public infrastructure.

A recent study estimated that there is between $31-100 million in infrastructure investment need just to repair the existing infrastructure deficiencies at the waterfront. CenterCal will invest more than half of this relieving taxpayers from the burden of shouldering the cost on their own.

Beyond the positive economic impacts, there are countless quality of life and benefits. The revitalization will allow for better beach access, transportation and traffic improvement, and 11 acres of coastal open space. The increase in parking accompanied with bike and pedestrian connectivity will allow for more public access and a decrease in the need for automobile usage from one end of the waterfront to the other.

In addition, two separate market studies of the proposed revitalization showed a favorable outlook for the project. However, it was noted by consultants that a scaled down version would likely not work economically.

The Waterfront Revitalization provides many opportunities for Redondo Beach. Revitalization has been delayed for years as the current facilities have been neglected and fallen into disrepair. The waterfront is too important to the local economic vitality of Redondo Beach to delay any

The Trans Pacific Partnership (TPP) is the most significant trade negotiation in a generation, and promises significant economic benefits for American businesses, workers, farmers, ranchers and service providers. The TPP contains 30 chapters of trade, labor, intellectual property, and environmental regulations. Those chapters will eliminate 18,000 foreign taxes on U.S. products, boost exports, protect intellectual property rights, and strengthen labor rights and human rights abroad.

The TPP will write the rules for global trade—rules that may help increase Made-in-America exports, grow the American economy, support well-paying American jobs, and strengthen the American middle class. When fully implemented the TPP will govern over 40% of all U.S. imports and exports.

The partners of this agreement are some of the U.S. biggest and fastest-growing commercial partners, accounting for nearly $1.5 trillion worth of trade in goods in 2012 and $242 billion worth of services in 2011. They’re responsible for 40 percent of the world’s GDP and 26 percent of the world’s trade.

TPP is designed to make it easier for American entrepreneurs, and small business owners to sell Made-In-America products abroad by eliminating more than 18,000 taxes & other trade barriers on American products across the 11 other countries in the TPP—barriers that put American products at an unfair disadvantage today.

The TPP was signed by trade ministers representing the 12 parties to the agreement on February 4, 2016, after more than five years of negotiations. Each country’s government now has to approve the text of the agreement. The United States has the most complicated review process. Under the rules of fast track, once the President signs the TPP, Congress will be on the clock to have an up-or-down vote in both houses without amendments or filibusters.

On May 18, the U.S. International Trade Commission released its full economic review of the deal. Once the implemented bill is introduced in the U.S. House of Representatives and the U.S. Senate, Congress has a maximum of 90 days to approve or disapprove the trade deal, but can move much more quickly. It is hoped that the Trans-Pacific Partnership will be considered in 2016.

To learn more about the TPP please follow this attached link to the Office of the United States Trade Representative. www.ustr.gov/pp
Chamber Supports Water Plan Sees Mixed Decision from Judge

A judge has upheld major provisions of the Redondo Beach Chamber of Commerce supported state plan that lays out a long-term strategy for managing the Sacramento-San Joaquin Delta, rejecting most complaints included in a cluster of long-standing lawsuits.

The Bay Delta Conservation Plan (BDCP) has been a top priority for the Chamber since 2012. The BDCP would give Southern California residents and businesses water reliability.

In a recent ruling, Sacramento Superior Court Judge Michael P. Kenny also found that some aspects of the plan are inadequate, raising fresh questions about Gov. Jerry Brown’s controversial $15.5 billion plan to build two tunnels through the estuary.

Kenny issued his mixed decision in a case that combined multiple lawsuits against the Delta Stewardship Council, the state agency whose members were tasked by a 2009 law with crafting a vision for the Delta. The agency issued its sweeping plan in 2013, with the aim of resolving decades of conflict among environmentalists, farmers, anglers and south-of-Delta water agencies over how the fragile estuary should be developed and how much water could be exported from its channels.

Instead, the Delta Plan was met with a flurry of lawsuits reflecting objections from virtually all of the competing interests that depend on Delta water.

Several key complaints in the lawsuits centered on this requirement, albeit from different angles: Environmental groups argued the plan

Continued on pg. 8 “WATER PLAN”
Chamber Offers the Opportunity to Be a Business Mentor to the Girl Scouts!

We’re looking for WOMEN BUSINESS LEADERS to mentor over 100 young women in financial literacy and business ownership. We have a variety of fun ways to get involved with this event.

WAYS TO GET INVOLVED AS A MENTOR:

- Be on our Business Owner Panel
- Facilitate Group Discussion in Preparing Business Plans
- Guide the Groups in Decision-Making & Cooperation
- Help Girl Scouts Prepare Business Plan Presentations
- Be a Supportive Coach to the Girl Scouts Teams

An amazing opportunity to inspire our FUTURE BUSINESS LEADERS! Thank you for your gift of time, love and mentorship.

A collaboration by Girl Scouts of Greater Los Angeles and Redondo Beach Chamber of Commerce & Visitor’s Bureau.
Event held in the beautiful historic clubhouse of the Woman’s Club of Redondo Beach!

Date: Saturday, June 11, 2016 | Time: 10:30 AM - 5 PM | Location: 400 S. Broadway, Redondo Beach, CA 90277

Chamber Business Owners Make Time to Mentor High School Students
Read About Their Journey as A Small Business Owner

On March 25, seven chamber business leaders spend the afternoon talking with high school seniors to help them prepare for writing a business plan. Below you will meet our business panelists and read about their amazing and motivating journeys.

BUSINESS LEADER PANELIST:
Heidi Butzine Founder of Shoplocal.us | Chief Marketing Strategist for Localista Media | Best-selling author

Although she’s lived in Redondo since 1998, Heidi joined the Redondo Chamber just three years ago. You may know her as the founder of ShopLocal.us and now she’s bringing together over 25 years of career experience in business management and marketing as Chief Marketing Strategist for Localista Media, to provide kick-a$s online and digital marketing solutions for small businesses.

In 2012, she founded ShopLocal.us to help raise awareness about the importance of the shop local movement in our communities. Over the past 4 years, ShopLocal.us has given over $10,000 in total grant awards and prizes to local businesses in the South Bay community to help fund important business needs. ShopLocal.us also hosts the annual South Bay Business Mavericks event which connects over 150 movers-and-shakers of the South Bay with inspiring local business leaders and community influencers.

Before all this, Heidi co-founded a startup consulting company that served thousands of construction projects across the country for 12 years. After reaching multi-million dollar revenue and growing the team to 50 employees, Heidi and her partners sold the business for just under $20 million to a Fortune 500 company in 2007 (just before the recession).

Her professional drive started in non-profit, handling marketing, member relations and event planning – and then expanded into marketing in the legal defense and litigation world and transitioned to small business management and operations.

“I’ve worked my way from retail to mail room, marketing to operations, and from C-level executive to sales. I’ve learned most of what I know about business from running a small company and through my experience working for a global corporation,” says Heidi. “I earned an executive MBA at UCLA, but everything else I’ve picked up from being in business for myself.”
Today, Heidi provides marketing guidance counseling and services through Localista Media to help small businesses thrive by cutting through the clutter of overwhelming marketing methods and making the right choices to save money, time and frustration.

Heidi is a prominent member of the South Bay business community and currently serves on the Board of Directors of Economic Development Council. She was elected leader for the Leadership Redondo Class of 2014. A South Bay native, Heidi graduated from Cal State Dominguez Hills and loves living in Redondo Beach.

Brett Henry, President, Trojan Storage

Brett Henry is the President of Trojan Storage, which he founded in 2007, and is responsible for its day-to-day operations. Over the past 5 years, Trojan Storage has acquired seven storage facilities and serves as the property manager for two additional facilities all located in California with over 680,000 square feet of rentable space.

Brett began his career in 2002 with Self Storage Management Company and served as the Executive Director. He was responsible for supervising a staff of 46 employees that managed 12 self-storage facilities.

Brett is a Southern California native. He earned a Bachelor of Science in Business (2000) and a Masters of Business Administration (2009) from the University of Southern California. Currently, Brett resides in Redondo Beach with wife.

Joshua Pascua, President, Rita’s Ice

A talented loan originator taking his meticulous sales skills and client trustworthiness to a new enterprise/venture, paving the way for opening multiple businesses in the South Bay areas.

Pascua enlisted in the Marine Corps Pascua, he was enlisted for four years and became a mortgage broker with the Kinecta Federal Credit Union in Manhattan Beach. Pascua retired in 2005 with the rank of sergeant.

Rita’s Ice, located at 403 N. Pacific Coast Highway in Redondo Beach, has its door already open, serving the company motto of “Ice, Custard, Happiness.” Redondo Beach residents officially celebrated the grand opening Friday, May 17, 2013.

Faisal Hashmi, Vice President and Branch Manager

Faisal Hashmi, Vice President and Branch Manager, has been a part of the Farmers & Merchants Bank family since December 2014. With more than 24 years of banking experience, Faisal has worked in the Redondo Beach area since 2003 and is committed to serving the community. Faisal manages F&M Bank’s newest office in Redondo Beach.

Faisal is an ambassador for the Redondo Beach Chamber of Commerce & Visitors Bureau as well as a member of the Chamber’s Economic Development Council. He frequently volunteers in the city, which gives him an opportunity to contribute to the community and have a positive impact. Faisal is a member of the Redondo Beach Rotary Club, which is also very active in the community. Faisal’s favorite quote “Perseverance Commands Success” is also his college alma mater’s motto.

Giving back to the community has long been a standard at F&M. The Bank continues to donate more than $1 million each year to charities and nonprofit organizations and each branch participates in philanthropic initiatives specific to the city in which it operates.

F&M’s Redondo Beach office is located at 1304 S. Pacific Coast Highway and is open Monday-Friday 9am to 5pm to facilitate all your banking needs. With over $6 billion in assets, F&M offers a wide variety of individual and business banking and lending products. F&M provides clients with a trusted brand of handshake service, and can customize a solution that meets your goals. With on-site decision makers in every office, you’ll get the expert service and fast answers you deserve. Stop by the F&M Redondo Beach Office today to say hello to Faisal or, for more information about F&M, please call (310) 802-7560 or visit fmb.com. Member FDIC.

Chris Hatanelas, Sacks on the Beach

Having been raised in the restaurant business, I knew early on that I had a passion for hospitality. Thanks Dad! Being raised in a home were a premium was placed on all natural, healthy eating & juicing, I knew I also had a passion for healthy living. Thanks Mom! I was recruited early on by large restaurant chains to open & manage storefronts around the country & learned the basic fundamentals of making restaurants profitable. Without question, the two most important factors are a commitment to service & fresh food, these two factors give a restauranteur the best chance of impact top line sales & profitability. Since restaurants have lots of other moving parts, understanding & implementing systems to control service, profitability & quality are ultimately very important as well. As my restaurant career evolved & opportunities became available I felt it was time to blend my two passions & thus “Sacks on the Beach” was created to blend great service with lots of healthy options. Having a staff that is committed to the same tenets has been priceless. I feel truly blessed that I landed here in Redondo Beach & have had the support of our Chamber of Commerce, Beach Cities Health District & the Blue Zones Project & our amazing community. Being a part of this community and having the opportunity to give back is an honor. Whether it is “Business Leader for a Day” or a Fourth Grade fundraiser at one of our amazing schools, I’m just so happy to live & own a business here in Redondo Beach.

Continued on pg. 8 “BUSINESS LEADER”
Development projects in California are subject to the California Environmental Quality Act’s (CEQA) extensive environmental review process to ensure that every component and potential impact is thoroughly reviewed and, where possible, mitigated before the proposed project can move forward.

The Waterfront is no different. The City of Redondo Beach and its consultants have been entrenched in the project’s environmental review process for more than two years. This process has included multiple community meetings, a Draft Environmental Impact Report (Draft EIR), and, within the next few weeks, a Final Environmental Impact Report (Final EIR).

Once the environmental review process is completed, next on the list is project review and approval. The first step toward approval for The Waterfront began on May 9, when the Redondo Beach Harbor Commissioners held their first meeting to begin reviewing the proposed project.

It is the job of the Harbor Commission to hold hearings on any action related to commercial or recreational development of the harbor area. The Commissioners will examine the EIR and every element of the project. They will assess how these elements impact views, accessibility and other important categories of environmental analysis. The Harbor Commission will ultimately determine whether the project should be approved.

It is important to note that the commissioners have the power to approve the project as it is proposed, to approve it with changes, or to not approve it at all.

Harbor Commission meetings are expected to go through the end of June to allow the commissioners ample time to make an informed decision. If the project is approved by the Harbor Commission, it then goes before the California Coastal Commission for final approval.

The Waterfront team is excited to have reached this point, and as always, we encourage residents to share their thoughts on the project. We are proud of the vision that developed thanks to the feedback we have received from the community over the past four years, and we look forward to hearing the Harbor Commission’s decision.

If you have any questions on the process or the proposed project, please reach out to us at info@thewaterfrontredondo.com or (310) 683-5033.

Tip of the Month from Your Health & Wellness Committee

June is National Safety Month
(our focus is Food Safety)

Summer is just around the corner, and that means more picnics and barbecues with friends. But you want to avoid uninvited guests — bacteria that can cause foodborne illness. Here are some important guidelines that should be followed:

• Keep cold food cold. Place meats/salads/slaws in a cooler with ice or frozen packs. Store cold food at 40°F or below to prevent bacterial growth. Consider packing meats while still frozen to stay colder longer.
• Organize cooler contents. Consider one cooler for beverages and another for perishables. As picnickers reopen the beverage cooler for drinks, the perishable foods won’t be exposed to warm outdoor air temperatures.
• Marinate safely. Marinate foods in the refrigerator - never on the kitchen counter or outdoors. If using marinade as a sauce on cooked food, reserve a separate portion before adding the raw food. Don’t reuse marinade.
• Cook immediately after “partial cooking.” If you partially cook food to reduce grilling time, do so immediately before the food goes on the hot grill.
• Don’t reuse platters or utensils. Using the same platter or utensils that previously held raw meat allows bacteria from the raw food’s juices to spread to the cooked food. Have a clean platter and utensils ready to serve your food.
• Check for foreign objects in food. Do you clean your grill with a bristle brush? Be sure no detached bristles have gotten into grilled food.

For more food safety tips, please visit: www.redondochamber.org/health-wellness-events.html
Feeling Blue?

The Beach Cities have a certified case of the blues. And that’s cause for joy.

After six years spent weaving health into the fabric of city policy, business, education and our community culture, we’re proud to announce the Beach Cities recently became the largest community to achieve “Blue Zones Community” certification. The certification recognizes the Beach Cities’ remarkable transformation and well-being improvement through the successful implementation of Blue Zones Project, which we launched in 2010 to make the healthy choice the easy choice for residents.

Due in large part to the participation and commitment received from the Redondo Beach Chamber of Commerce, elected officials, city staff and local residents, Blue Zones Project achieved the following key milestones since 2010:

- $8.1 million was secured for local livability projects, including the protected bike path on North Harbor Drive.
- Five Redondo Beach schools, Alta Vista, Beryl Heights, Birney, Jefferson and Lincoln, completed Blue Zones Designation – impacting 2,900 students annually – and now offer more health programs and resources.
- Thirty-seven Walking School Bus routes help students from 14 elementary schools (eight in Redondo Beach) annually walk 423,000 miles.
- 125 local eateries, including 54 in Redondo Beach, earned Blue Zones Restaurant® designation by committing to serve healthier options.
- More than 24,000 Beach Cities residents made a personal pledge to their health and well-being.

As a result of these concerted efforts, 25 percent of local students now walk to school – compared to 11 percent nationally – and the obesity rate in Redondo Beach elementary schools (grades K-5) fell from 20 percent in 2007 to nine percent in 2015.

Additionally, the Gallup-Healthways Well-Being Index reports that from 2010 to 2015:

- The Beach Cities – Hermosa Beach, Manhattan Beach and Redondo Beach – collectively earned the top Well-Being Index score in the U.S. (65.9), though they didn’t meet the population threshold for inclusion on the national list.
- Overweight dropped nine points to 50.8%, while the national rate rose four points to 63.7%.
- Just 12.1% of residents are obese, compared to 23.8% statewide and 28.1% nationally.
- Smoking declined to just 8.9% – significantly lower than national (18.8) and state (13.7) figures.
- The number of residents reporting they are thriving in daily life rose eight points to 72 percent.

Continued on pg. 10 “FEELING BLUE?”

“Business Spotlight”

The Bull Pen is a Family-owned Fine Dining Restaurant & Bar Since 1948

The owner Mona Miner, died in 2010, she and her family owned the bull pen for 62 years. A graduate of Torrance High School, Miner was a longtime Manhattan Beach resident. Her two sons, Rod and Don Norris, are continuing to run the restaurant.

Miner’s late husband, Cliff Miner, first opened the restaurant, originally called King Cole’s Bull Pen, across from Redondo Union High School in 1948. Back then, it was a hamburger stand and popular hangout for teenagers. The restaurant moved to two other South Redondo locations before finding a home in Riviera Village 23 years ago.

The place consists of two rooms: a small dining hall and a second room with a long bar made of polished wood. Near the back of the barroom is a large fireplace carved into a wall of red bricks.

The dining hall is spacious, with large vinyl booths and chairs surrounding square tables. Photos collages of reveling patrons hang on walls. The Bull Pen’s old-school feel and focus on family, friends and hospitality has continued to bring in legions of customers through its doors.

Aside from its close-knit environment, the 18-employee restaurant is known for its steaks and hamburgers. The menu hasn’t changed since 1963. Miner’s two grandchildren, two sons and daughter-in-law work there.

For 68 years The Bull Pen has been serving its Famous Bull Pen Burger along with Prime Rib, Steaks, and Seafood to 3 generations of customers.
“OFFICIALS IN SACRAMENTO” continued from pg. 1

econic downturn. Brown compared managing the state budget to “riding a tiger,” and said spending needed to be restricted due to what he described as an endless need for public dollars.

After appealing to a conservative audience with examples of limiting government spending and returning power to local officials, Gov. Brown took a risky turn in his speech. “Yeah, I’m talking about the high-speed rail,” he said to the crowd of 1,200 business and civic representatives. In returning to his years-long pitch for the bullet train and the Delta tunnels, two projects that would cement the legacy of the 78-year-old governor, Brown kept the mood light during a half-hour speech.

SACRAMENTO MAYOR KEVIN JOHNSON

The morning’s final guest speaker was Sacramento’s Mayor Johnson who thanked the leaders present at the breakfast, remarking that in his more than seven years as mayor, he has learned that “we cannot begin to solve the toughest challenges, like education and housing and unemployment, without the support of the business community.” One of the biggest challenges, the mayor expressed though is bringing an innovation mindset to communities that are most in need, not just in Sacramento, “but any community up and down the state,” he said. He highlighted the potential of these communities and minority communities as economic opportunities by drawing on the experience of Starbucks in the primarily minority community of Ladera Heights in Southern California.

“If we don’t take a chance, and we don’t include the least among us, we’re never going to reach our ultimate potential as a community,” he said.

All and all a very worthwhile trip and I encourage business owners in the Redondo Beach Chamber to considering joining is in Sacramento next May.

“BUSINESS LEADER” continued from pg. 4

Buying Time LLC

After 22 years in the corporate world working for companies like North American Logistics and UPS Supply Chain, in 2007 I entered the world of entrepreneurship. Being an entrepreneur wasn’t new to me, my dad was the very definition of one, he must have started at least a dozen different ventures along with his “day job”.

My dad passed away in 2000, my mom relied on him for everything, then all of a sudden had to take care of paying her bills, going to the grocery store etc. In 2005 we took her license away after she was in an accident, now she couldn’t even do those things for herself. I had heard a story about a woman in Texas who had started an errand service to help out with these kinds of tasks and thought maybe there would be something in my mom’s area but there wasn’t and so Buying Time, LLC was born.

I started the business with a partner and we remained partners until 2011 when she went on to other endeavors. We learned many of things along the way, like having a business plan was great but that we needed to be flexible as we discovered new things. We tried everything with marketing, direct mail, email, networking, referral incentive programs, coupon sites, you name it we tried it.

As business grew and evolved from running errands to helping clients with power points or spreadsheets we started to learn about this world out there that was commonly referred to as VAs – Virtual Assistants. We rapidly moved heavier into the VA work in the next few years becoming certified in specific software that helped to bring in more business.

One of the things I discovered along the way is how much I enjoyed teaching and I had a knack for helping people implement systems to get organized and manage their time more effectively, this led me to speaking more and doing workshops.

Buying Time, LLC and I will continue to evolve and grow because we created that philosophy to be flexible and fluid when business environments changed.

“WATER PLAN” continued from pg. 3

lacks the teeth to force a reduction in reliance on Delta water. The south-of-Delta agencies that rely on that exported water, meanwhile, said the plan failed to meet the requirement for stabilizing supplies.

In a complex 73-page ruling, Kenny denied most of the claims. But he did side with environmentalists in a couple of ways that could complicate Brown’s tunnels plan.

Most notably, Kenny said the plan fails “to promote options for water conveyance and storage systems,” in the Delta other than presuming Brown’s tunnels get built. Kenny also ruled that the plan failed to “include quantified or otherwise measurable targets associated with achieving reduced Delta reliance” for the state’s water supply.

In a written statement, Delta Stewardship Council executive officer Jessica Pearson said she was pleased the judge upheld the “vast majority of issues regarding the adequacy of its master plan for the Delta,” and that the plan was “based on best available science.”

A spokesman said the council already is working to address the issues raised in Kenny’s ruling.
Ribbon CUTTINGS
Ribbon Cutting for “Wanna Chill?”
800 S. Pacific Coast Hwy., #1 • Redondo Beach, CA 90277
www.wannachillshaveice.com • (310) 316-2445

A ribbon cutting was held recently to celebrate the grand opening of the newest “Wanna Chill?” location in Redondo Beach. Pictured here, front and center are owners Tony, Shaiista, Ryan and Natalie Zaragoza. Mayor Steve Aspel cut the ribbon, and Councilman Jeff Ginsburg was also present for the festivities. Many chamber ambassadors, family, friends and customers were there to celebrate.

Submit NEWS...
We would like to hear from you.
email: Karin@RedondoChamber.org

How to JOIN:
If you would like to learn more about how your business would benefit from membership in the Redondo Beach Chamber of Commerce & Visitors Bureau, please contact our member representatives below. You can also fill out a member application online at RedondoChamber.org/join if you are ready to join now.
310.376.6911
- Nanci Goussak (ext. 128) | nanci@RedondoChamber.org
- Cheryl Kahnamoui (ext: 130) | cheryl@RedondoChamber.org

“We most of my business has come from connections I’ve made through the Redondo Beach Chamber. Since joining in 2013, I’ve expanded my professional networks, built relationships with fellow business owners and community leaders, and earned new clients. The Chamber and its members are like a support system. Being an active member has given me new business and opportunities to give back to my community.”

Heidi Butzine, Founder ShopLocal.us | Certified Locally Owned™

W.A.C.E. WINNERS
Outstanding Achievement
2003
First Place
Chambers with 500-999 members
2004
Honorable Mention
2005, 2006 & 2011

Beach Business is published as a service for the business community. Considerable effort is made to ensure accuracy and reliability of the information published, but Redondo Beach Chamber of Commerce does not guarantee accuracy, nor does it assume any liability for the use of any information published.

Official opinions or positions of the Redondo Beach Chamber of Commerce are only as voted by the Board of Directors and the GRC and clearly referenced as such in any article appearing in Beach Business. Subscriptions to Beach Business may be made through the office of the Chamber at the rate of $25.00 per year. Any purchase of goods and/or services by the Redondo Beach Chamber & Visitors Bureau must be approved in advance by the President/CEO. No member or vendor shall be considered an agent of the Chamber or Visitors Bureau for any purpose unless such ongoing relationship is specifically created and defined by the President/CEO and the Board of Directors.
Welcome our newest members! Pictured here are Brenda Sibbald of FlorUnique; Kristina Paudler of Bristol Associates; Derek Jodzio of Clear Recovery Center; Tony Zaragoza of WannaChill; Winnie van Heerden of FlorUnique; and Christina Wennstrom of Soap Seas. We’re proud to have you as members!

Happy Anniversary to the following members: Lisa Jacobs of the Beach Reporter; Steve Lewis of BAYCAP; Rick Plumley of South Bay Business Networking Group; Jeff Steffens of GoodLife Chiropractic; Mark Wecker of Always Best Care Senior Services; Joanne Galin of Mixagogo; Vera Jimenez of Hermosa Beach Fish Shop; Mickey Marraffino of CenterCal; Barbara Ramsey-Duke of Beach Cities Health District; Craig Barnes of CB Loans; Suzanne Haring of The Soozi Show; JoAnn Turk of King Harbor Association; Josh Switzer and Yvette Anoniou of Portofino Hotel & Yacht Club; and Mark Hansen of King Harbor Yacht Club. We appreciate all you do!

“FEELING BLUE” continued from pg. 7

These dramatic health gains validate the years of hard work and sustained commitment to health exhibited by our entire community. However, we are far from finished – there’s still much more to accomplish.

We look forward to your sustained partnership as we continue on this journey. Congratulations, Beach Cities!

Susan Burden
Chief Executive Officer
Beach Cities Health District
Networking Tip of the Month

Thank you Door Prize Donors!

DID YOU FAIL?
Try reaching out in a different way. You don’t want to pester anyone, but if you give them a few weeks and don’t hear a response, then there is nothing wrong with being persistent. For example, dropping in to talk face to face has resulted in great conversations with people that previously ignored my emails. Sometimes switching it up is all you need to do.

Shop Local • Patronize These Renewing Members

A Basq Kitchen
abs: fab Pilates & Core Fitness
Adwerx Communications
AIM Mail & Print Center
Association of South Bay Surgeons
Beach City Dental Group
Beach Reporter
Best Western Galleria Inn
Bottle Inn Riviera
Captain Kidd’s Fish Market
CB Loans
Fernando’s
Fine Touch Dermatology, Inc.
Fortune Web Marketing
Goodwill SOLAC
Havana Mania, Inc.
Marine View Management
Mike Mosig, DDS & Mary Lynn Lukasik, DDS
Nina’s Quilt Barn
Payroll Management Solutions, Inc
RE/MAX Beach Cities Realty / Bill Ruane
RE/MAX Estate Properties / Rosa Sailors
Redondo Beach Police Department
Redondo Inn & Suites
Redondo Van & Storage, Inc.
Ruby’s Diner
South Bay Association of Realtors
South Bay Auxiliary Thrift Shop
South Bay Gardens / Performance Nursery
Southland Funding
SYN Chiropractic, Inc. / Functional Health Institute of South Bay
Take Shape For Life
Total Wine and More
Ultra Lux Salon & Lounge
Xavier and Xavier Team – RE/MAX Estate Properties
Zippy Shell West LA
Number of Renewals = 37

Did you fail?
Try reaching out in a different way. You don’t want to pester anyone, but if you give them a few weeks and don’t hear a response, then there is nothing wrong with being persistent. For example, dropping in to talk face to face has resulted in great conversations with people that previously ignored my emails. Sometimes switching it up is all you need to do.

JOIN US FOR THE Network Cafe

Thursday, June 9
11:30 a.m. – 1:00 p.m.

Jimmy’s Bar & Grill
2701 190th St

$25 Chamber members
$30 Non-members & Walk-ins
www.RedondoChamber.org or call 310.376.6911
2016 Calendar of EVENTS
RedondoChamber.org/events

NOTES: Reservations for these events must be made online at RedondoChamber.org or by calling 310.376.6911
*Please cancel your reservations for events if you are unable to attend. No-shows will be invoiced.

June 7
City Council Meeting
6:00 P.M.
Council Chambers
415 Diamond St.

June 8
Executive Committee Meeting
8:00 A.M.
Chamber Office
119 W. Torrance Blvd., Suite 2

June 9
NRBBA Meeting
8:00 A.M.
North Redondo Library
2000 Artesia Blvd

Redondo Pier Association Meeting
9:00 A.M.
Tony’s on The Pier
210 Fisherman’s Wharf

Network Cafe*
11:30 A.M.
Jimmy’s Bar & Grill
2701 190th St. #100

Local Issues Meeting
4:00 P.M.
Chamber Office
119 W. Torrance Blvd., Suite 2

City Council Meeting
6:00 P.M.
Council Chambers
415 Diamond St.

June 10
The Mixer*
5:30 P.M.
SOL – Crowne Plaza
Redondo Beach & Marina Hotel
300 N. Harbor Dr.

June 14
Tourism Committee Meeting
3:00 P.M.
Chamber Offices
119 W. Torrance Blvd., Suite 2

City Council Meeting
6:00 P.M.
Council Chambers
415 Diamond St.

June 15
Grand Opening of SOL
Crowne Plaza Redondo Beach & Marina Hotel
300 N. Harbor Dr.

June 16
Ambassador Meeting
4:00 p.m.
Chamber Office
119 W. Torrance Blvd., Suite 2

City Council Meeting
6:00 P.M.
Council Chambers
415 Diamond St.

June 20
Health & Wellness Committee Meeting
12:00 P.M.
Silverado Memory Care Communities
514 N. Prospect Ave

City Council Meeting
6:00 P.M.
Council Chambers
415 Diamond St.

June 21
Full Board Meeting
8:00 A.M.
Main Library
303 N. Pacific Coast Hwy

June 22
GRC Meeting
4:00 P.M.
AES
1100 N. Harbor Dr.

June 24
A Tasteful Night With Friend’s*
6:30 P.M.
Crowne Plaza Redondo Beach & Marina Hotel
300 N. Harbor Dr.

June 28
Economic Development Committee Meeting
4:00 P.M.
Chamber Office
119 W. Torrance Blvd